There from the beginning,
Here until the end...

Our dedication to people living with HIV/AIDS continues
Our mission
Victory Programs opens doors to recovery, hope and community to individuals and families facing homelessness, addiction or other chronic illnesses.

Our dedication
Victory Programs proudly dedicates our 2013 Annual Report to:

**Dennis Balog**, longtime, distinctive board member, dedicated board officer and best pal to Victory Programs and our many residents. Joining Victory Programs in the late ‘80s, Dennis is unequaled in logging more volunteer board hours than any other member in our near 40-year history. His rare and special support to our mission is in a class by itself. Together with his champion spouse Bob DeMers, they have ensured decades of stability and sound fiscal health for Victory Programs. For all the lives he has so deeply touched, Dennis Balog outshines the sun.

And...

**Club Café**—celebrating its illustrious 30th anniversary in 2013—and its outstanding co-owners **Jim Morgrage** and **Frank Ribaudo**. Year after year, Club Café continues to graciously open its welcoming doors to host events, fundraisers and functions for so many local nonprofits like Victory Programs. Club Café’s unparalleled commitment to HIV/AIDS services is second to none. With their big caring hearts, Frank and Jim have made their destination landmark business into something unique and exceptional—a cherished community resource that never loses sight of giving back.
His name was Ed Norton. The year was 1986. Confirmed cases of a most confounding disease called AIDS were appearing in every major U.S. city. Massachusetts was also beginning to face its first catastrophic cases of the disease. The mutating HIV virus brought cruel symptoms, incomprehensible loss and relentless waves of grief to the community.

Although the destructive path of AIDS would devastate countless hopes, dreams and lives of individuals, families, friends and communities, Victory Programs was mobilizing to fight back. We used whatever tools we had in hand including the important acts of purest human decency, compassion and love. We fought to defy the status quo of inevitable death by not accepting being helpless and hopeless. We organized, like small bands of street fighters, new alliances of family, friends, lovers and service providers who stood side by side to speak out and up.

Ed was our first resident with AIDS at our flagship program, Victory House. In 1986, Victory House was the only program for alcohol and addiction treatment not only to admit those with this new frightening disease, but also to actively recruit people with AIDS diagnoses from hospitals and health centers. Ed was open with his AIDS diagnosis as well as his history of addiction. He did not hide his disease. He spoke boldly at every opportunity to his fellow residents. More than anything, in whatever time he had left, he was determined not to settle for shame or give in to complacency.

Ed was our first teacher, our “AIDS prophet” who would begin the sea-change of attitudes and behaviors. He opened the red door of Victory House not only for himself, but also for hundreds of homeless men and women living with both AIDS and addiction for decades to come.

In 1986, Victory Programs started the groundbreaking Mobile AIDS Resource Team Program (MART). This first mobile public health response would be the bridge to statewide recovery and addiction treatment programs, bringing care wherever there was a need. Over the years, we created many new HIV/AIDS-focused treatment and housing programs including the Bobbie White House, the Housing AIDS Resource Team (HART), the Wellness Center and Cedar Family Home. We successfully merged with other community based organizations including the Boston Living Center, Ruah House and AIDS Housing Technical Assistance Program (TAP) to bring them under the Victory umbrella.

The one common thread among these programs is the ability to trace their history back to those teachers and prophets who lived among us. The first resident of Victory House diagnosed with HIV inspired us to be bold. His name was Ed Norton.
victory programs
community map

Victory Health
- Boston Living Center
- Joelyn’s Family Home
- Living and Recovering Community (LARCC)
- New Victories
- Shepherd House
- Victory House
- Women’s Hope

Victory Housing
- Cedar Family Home
- Chamblet Family Home
- Portis Family Home
- ReVision Family Home
- ReVision Urban Farm
- Robert McBride House
- Ruah House
- Serenity Supportive Housing (Topsfield, MA)
- Technical Assistance Program (TAP)
- Victory Housing on Warren Street
- Victory Transitional
- Women’s Hope Transitional

★ Victory Programs Administration
Welcoming Serenity Supportive Housing

Victory Programs’ history of providing services for people living with HIV/AIDS added a new chapter in October 2013 with the addition of Serenity Supportive Housing. Now, an additional 15 men and women are members of our community at this permanent supportive housing program for people living with HIV/AIDS located in Topsfield, Massachusetts.

Serenity Supportive Housing was previously operated by Lahey Health Behavioral Services (LHBS), which relinquished its contract as part of a strategic decision to streamline their services. With the help of the Massachusetts Department of Public Health, the leadership at LHBS approached Victory Programs about taking the program on given our expertise in HIV/AIDS housing.

Victory Programs has always been dedicated to providing housing services for people living with HIV/AIDS. We currently operate four successful permanent housing programs for people living with HIV/AIDS in Boston and Cambridge. The addition of Serenity Supportive Housing further expands accessible and affordable housing options available to our community.

It’s a deep honor to be the new stewards of Serenity Supportive Housing. It’s a privilege to continue the work of this essential supportive housing service that ensures all with AIDS have a place to call home.
Mayor Menino honored at celebration of life

On November 19, 2013 Victory Programs’ Boston Living Center held its annual Celebration of Life Thanksgiving Dinner for people living with HIV/AIDS, and their loved ones, at the Hynes Convention Center. More than 700 guests and 250 volunteers filled the festive room colorfully decorated by volunteers and local organizations.

This year, the event was filled with special moments including presenting the Peter Daniel Clark Award to Jim Morgrage and Frank Ribaudo, co-owners of Club Café, and the appearance of the 2013 Boston Red Sox World Series trophy.

The highlight of the evening was honoring Mayor Thomas M. Menino, who has been a regular presence at the Celebration of Life since taking office in 1993. Mayor Menino has been a tireless supporter of Victory Programs, the Boston Living Center and ReVision Urban Farm. In gratitude for his support of urban farming initiatives, and acknowledging his love for growing his own tomatoes, Victory Programs officially named the ReVision Urban Farm greenhouse the “Thomas M. Menino Greenhouse” where we will grow special “Tom-atoes” to be served exclusively to members at the Boston Living Center. To commemorate the moment, Mayor Menino was presented with an original watercolor of “Tom-atoes” painted by Boston Living Center member Gary Hill.

Even though the Celebration of Life Thanksgiving Dinner is free to all who attend, it is the BLC’s biggest fundraiser of the year thanks to generous corporate sponsorships and individual donations through our TIPS (Thanksgiving Is People Serving) volunteers who wait tables for our guests. TIPS Servers are asked to collect donations in support of their evening of service, much like a friend might ask for support for a charity race or walk. This year, our outstanding TIPS Servers raised a record-breaking amount—over $50,000! The commitment of our TIPS Servers is an essential piece of the Celebration of Life, and we cannot thank them and their networks enough for this incredible display of generosity.
In 2013, Victory Programs served 1,191 individuals (833 Men / 352 Women / 6 Transgender) living with HIV/AIDS in our housing programs and at the Boston Living Center.

1986 – Victory House becomes ONE OF THE FIRST recovery homes in Massachusetts to admit people living with HIV/AIDS

84% of our clients and members living with HIV/AIDS have a viral load so low it is considered undetectable

94% of our clients and members living with HIV/AIDS are connected to healthcare providers

Victory Programs sites designed specifically for people living with HIV/AIDS

Building Healthier Lives in the HIV/AIDS Community

Turns 25 years old in 2014!
A Whole Lot of Support for the Boston Living Center

For years, during the month of November, local Whole Foods Markets have run a register campaign to raise donations for area nonprofits. For more than 10 of those years, Victory Programs’ Boston Living Center, New England’s largest community and resource center for people living with HIV/AIDS, has been a beneficiary of the program. In 2013, the Boston Living Center received the largest donation in the history of our partnership—$85,089—thanks to the efforts of 17 local Whole Foods Market locations in Massachusetts. The amount was announced during a check presentation at the Boston Living Center on January 7, 2014. In March, Whole Foods Market sent an additional check for $6,425 that had been collected for the Boston Living Center during the register campaign bringing the grand total to $91,514!

Thank you, Whole Foods!
Opening Doors for New Families

Over the course of our history, Victory Programs has been on the cutting edge of responding to the growing and emerging needs of our communities. The recent surge in family homelessness occurring in Massachusetts has resulted in more than 2,100 families being housed in hotels and motels due to the lack of permanent housing options and shelters at full capacity. Temporary housing in hotels and motels is costly and doesn’t provide the families residing in them capacity to prepare home-cooked meals or adequate play and study space. Given the current need, Victory Programs’ leadership decided to use our facility on Chamblet Street in Dorchester (the former site of our Women’s Hope program) to grow the capacity of our ReVision Family Home. With the addition of this building, we will be able to provide new shelter and support service for eight families struggling with homelessness. **Chamblet Family Home** opened in April of 2014.

Awarded for Excellence

Victory Programs was honored to be named the Greater Boston Business Council’s 2013 Nonprofit of the Year. The agency was recognized by the GBBC at their annual Awards for Excellence Dinner on January 17, 2014.

Thank You, Volunteers!

Victory Programs extends our deepest appreciation and great thanks to our regular volunteers who gave so freely of their time and energy. With the help of our amazing and dedicated volunteers, this year Victory Programs served more than 40,000 meals at the Boston Living Center and harvested over 500 pounds of vegetables at our ReVision Urban Farm! Whether it be spending time with the children living at one of our shelters, cooking a meal at one of our residential programs, or coming to help out our administrative staff, there is a volunteer opportunity for you! If you are interested in learning more about how you can become a volunteer please visit our website, www.vpi.org, for a list of current opportunities.

Spotlight on Revision Urban Farm

Since the renovation of ReVision Urban Farm in 2012 and its expansion in 2013, we’ve seen a tremendous increase in its growing capacity! Here’s an update on some of the amazing projects happening at the “Green Heart of Dorchester”:

- With the addition of the **Thomas M. Menino Greenhouse**, ReVision Urban Farm grew 33% more seedlings than it did the previous year.
- During its first full growing season, ReVision Urban Farm’s Tucker Street site raised 3,920 pounds of vegetables—that’s the weight of an average full-sized car!
- ReVision Urban Farm introduced more than 400 youth volunteers to urban agriculture across its two sites.
- ReVision Urban Farm partnered with more than 20 community groups and organizations to help grow, harvest and distribute vegetables.
For 39 years, Victory Programs has been committed to providing individuals and families of all races, cultures and sexual orientations with an equal opportunity for shelter, substance use disorder treatment, recovery and wellness. We strive to ensure that appropriate, quality care is available to all underserved populations.

Adult clients served in FY2013 (unduplicated): 2289
Minors/children served in FY2013 (unduplicated): 70

In the spring of 2014, Victory Programs will begin to implement Electronic Health Records (EHR) at our programs. This development, inspired in part by the Affordable Care Act, will have a huge impact on staff and clients and is a necessary step as the agency continues to grow. The larger benefits of using EHR are five-fold: Improve quality and convenience of care, increase client participation in their care, improve outcomes, improve care coordination and increase efficiencies and cost savings.
Statement of Financial Position

Current Assets 2013
Cash and cash equivalents 415,269
Accounts receivable 761,796
Promises to give 149,025
Inventory 27,506
Prepaid expenses 73,216
Investments 405,671
Other current assets 28,860
Total current assets $1,861,343

Fixed Assets
Property, plant and equipment 12,913,352
Less: accumulated depreciation (5,424,803)
Total fixed assets $7,488,549

Other Assets
Restricted deposits 72,854
Deferred financing costs, net 36,219
Promises to give, net of current portion 50,000
Deposits 4,426
Work in progress -
Total other assets $163,499

Total Assets $9,513,391

Current Liabilities
Accounts payable 89,271
Accrued expenses 602,247
Long-term debt, current 82,418
Security deposits 4,512
Other current liabilities 28,860
Total current liabilities $807,308

Long Term Liabilities
Long-term debt 5,598,169
Other long-term liabilities 16,138
Total long-term liabilities $5,614,307

Total Liabilities $6,421,615

Net Assets
Unrestricted 2,982,751
Temporarily restricted 199,025
Total net assets $3,091,776

Total Liabilities & Net Assets $9,513,391

Victory Programs provided approximately $74,243 of free client care for the year ending June 30, 2013.

Space limitations preclude a full audit presentation. Full audit statements are available upon request.
Victory Programs gratefully acknowledges our supporters for our fiscal year ending June 30, 2013.

**CASH CONTRIBUTIONS**

<table>
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<tr>
<th>Amount</th>
<th>Supporters</th>
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<td>$75,000 - to the sky!</td>
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<td>Richard Stern</td>
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<td>TJX Foundation</td>
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United Parish of Auburndale
Tom White & Patricia Troy
Yale Appliance & Lighting

$1,000 - $2,499
5 Star Travel Services
AEW Capital Management
David Alsorf
Michael Bacon & Timothy Burgers
Beth Israel Deaconess Medical Center
Erica & Brian Birke
Blackrock Financial Management, Inc.
Boston Medical Center
Healthnet Plan
Boston Private Bank & Trust Company
Dane Bremer
Katie & Paul Buttenwieser
Cambridge Boston Volley Ball Association
Cambridge Trust Company
Carlisle Tax Credit Advisors
Fay M. Chandler
Barbara & Julian Cherubini
Donna M. Clark & Daniel F. Hullah
Coldwell Banker Cares
Harry R. Collings & Daniel Moon
Joseph Cooper
Dana Farber Cancer Institute
Marc J. Davino
Decker Communications
Delta Dental of Massachusetts
Department of Public Health - Bureau of Substance Abuse Services
Diving For Life
Elizabeth Dugan & Jack Moran
Susan Dugan
Pam Feingold
Debbie & Ronald Fellman
Fellman Law Group, P.C.
Robert & Lori Fernandez
Fidelity Foundation
Richard A. Floreani & Thomas D. O’Toole
Frederick E. Weber
Charities Corporation
James P. Furlong
Marnie & Seth Gale
Jeffrey Gates
Girl’s Leadership Organized Women
Stephen Goldberger*
Scott Gortikov & Ross Ozer
Cynthia Graham
Guardian Healthcare
Hachette Book Group USA
Dr. Grace Harrell
Harvard Community Gifts
Caroline R. Helmhut
David & Kathleen Hinkelmen
HUB International New England, LLC
ING, Inc.
Jackson & Irene Golden Charitable Trust
The Jamie Pierce & Rick Cresswell Fund
Ketel One
John Latella
Jim Lauletta
John Lesaffre
Nyna and Robert Malley
Robert D. Mancuso
Martignetti Company, Inc.
Rosemary D. Maslow
Kevin & Jeanie McLaughlin
Memorial Church at Harvard University
Mentor Charitable Fund
MGH Institute of Health Professions
Mintz Levin
Warren Mitchell & Peter Tenggren
Monument Mortgage Company, Inc.
Mount Auburn Therapeutic Endoscopy PC
Mt. Washington Charitable Foundation
Network for Good
John Nickulas & David Bankert
Old South Church
Jeryl & Steve Oristaglio
Oristaglio Family Foundation
James M. Pierce & Rick Cresswell
Pro-Care
Richard Pugsley Sandy
Jackson-Pugsley
Robert H. Quigley Jr.
Nadine L. Rodney-Conway
Frederick & Karen Ruymann
The Samuels Family Fund
Paul R. Schofield
Daniel M. Schutt & Christian Flynn
Paul J. & Lois Scobie
April Simon
South End Buttery
State Street Foundation - Matching Gift Program
Jessica C. Straus and David M. Berson
Thomas & Jane Talamini
Temple Israel
TRUIST
Tufts University School of Medicine
Ken Tutunjian
Donald Vaughan & Lee Ridgway
Verizon Foundation
David M. Young

$500 - $999
Abbott Laboratories, Inc.
Rafael A. Altieri
Anonymous
Kenneth J. Arruda
John Auerbach & Corby Kummer
Joseph Backer & Becca Berwick
Jana & Fisk Bacon
Bay State Federal Savings Charitable Foundation
Boston Capital Foundation
Boston Express Delivery
Boston Trust & Investment Management Company
Brian Brandt
Bristol-Myers Squibb
Kathryn Brooks
Cannata Family Foundation, Inc.
Capital Lease Group
Mary & Scott Carson
Neil Cronin & Stephen Cronin-Barrus
Lilibeth Denham & Kristin Dardano
Ecologic Entomology
The Episcopal Diocese of Massachusetts
Doug Erwin
Marjorie & Michael Farley, in memory of Paige Farley
Judith & John Felton
John Fernandes
James C. & Audrey Foster
Joseph Gavin
GraphicSmith Printing & Mailing
Robert Griffin & Roseann Russell
John Haas
Harvard Pilgrim Health Care
Harvard University Center for AIDS Research
Gary R. Hill
Hospira Employee Giving Campaign
David M. Hough
Patsy and John Howard
Heyward James & Randall Albright
V. Lloyd Jameson
Janssen Therapeutics
JJ Bodner Insurance Agency
John Hancock - Matching Gift Program
KaBOOM!
Gavin M. Kennedy & Steve Baker
Kevin P. Martin & Associates, P.C.
Christopher Lawrence & Philip B. White
Brian Link
James E. Long
Maloney Properties, Inc.
Miriam N. Mandell
David & Janet Mannheim
Cynthia L. Monroe
Stephen Morin
Paul Mulvey
Dorrie Napoleone & Jim Fiorato
Neighborhood Health Plan, Inc.
Network Health
Mickey Nguyen
Jack Nolan
Ardon O’Connor
Shawn O’Neill
Carolyn Orfanella & Brad Solomon
Michael S. Palmer
Joan Parker*
Phil Paul
Joanne C. Peckarsky
Antoinette & Guido Pettinelli
John L. Powell and Margaret E. Mack
James A. Quale
\footnote{Jeffrey Ranahan}
Eric C. Ranelletti
\footnote{Phyll Dondis Ribakoff}
Mary Richardson & Stanley Leven
Darcy Roake
Gerald L. Robbins
Frances & Hugh Rogovin
\footnote{Lisa M. Rowland}
\footnote{Linda M. Rowley}
Mark G. Roy
Richard and Greg Sawin
\footnote{Tom K. & Margaret R. Scott}
Gary Sharpless
\footnote{Paul F. Betz}
Shauna Helton
\footnote{Michael J. Hallman}
Caroline G. Hamilton
Harold & Nancy Parritz
TTE Family Foundation
Shauna Helton
Alfredo Hernandez
Paul Hibbard
Kay & Phil Hodge
Brian Holliday
John Horner
\footnote{Paul W. & Jean D. Ingraham}

\footnote{John B. Cruz Construction Company, Inc.}
Aimee Boutin and Nathaniel Johnson
Phyllis Joyce
Lawrence Kessler
Rudy Kikel & Sterling Giles
John Kolakowski
Elena Koukina
David A. Lampariello
Robert Lembo
Debbie Lewis & Lisa Drapkin
James Liebau
Michael A. Lukasek
Macy’s East
Nancy Mahoney
Maureen & Craig Malcolm
Joseph Mandes
Benjamin E. Mann, Jr.
Rev. Judith G. Mannheim
Mary Matyka
Linda Mazak
\footnote{Dr. Jean McGuire & Barbara Herbert}
\footnote{Michael E. McHugh & Joseph Menick}

\footnote{Thomas R. Meringolo}
Alison I. Merrill
Sam Merrill & Sydney Ives
Andrea Moya
North Cambridge Co-operative Bank
Anu & Anand Parikh
Benjamin Perkins
\footnote{Theodore W. Pietras}
Sarah Porter
Marjorie Posner
Promus + Consulting
Mary Ellen & Jeffrey Quin
Francis Quinn
RI Realty Trust, Inc.
\footnote{Frank Ribaudo}
Wilson & Elizabeth Rickerson
Nancy Rizzo
Leah Robins & Leif Larsen
Guy Ronen & Michael Appel
\footnote{Steven I. Rosenblum & James Hurley}
\footnote{Rachel Segall & James Hurley}
Wendy & Stephen Shalen

\footnote{John T. Shields}
Lorinda & John Simas
Squillace & Associates P.C.
Gretchen F. & Jay Stein
Heather Stephens
Andrea Stone
\footnote{Kathleen A. Sugrue & Joseph A. Tocio}
\footnote{Ann Walsh}
\footnote{Dr. Susan V. Westmoreland & Barbara Wetherington}
\footnote{Yumi Yasutake}

\footnote{$100 - $249}
Jacques Abatto
Advocates for Human Potential
Edward & Janet Ahern
Meaghan Ahern
\footnote{AIDS Action Committee}
Michael S. Albert
Dara Alperen-Cipollone & Carlo Cipollone
AltruHelp, Inc.
\footnote{Philip Amandola}
American Legion Auxiliary
\footnote{Paul D. Anagnostos}
& Brian Price
Linda Antonucci
AquaLine
Arbour-HRI Hospital
\footnote{David & Alexandra Austin}
Awards Unlimited
Beth Bernstein
\footnote{Doreen Biebusch}
Ellen A. Blackburn
Donna Boch
Don Bogdanowicz
Rev. Carol W. Bolstad
\footnote{Debra K. Borkovitz}
Boston Gay Basketball League
Boston Ironsides Rugby Football Club
Boston Pride Hockey
Boston Strikers Soccer Club
Deborah & Linda Bowen
Thomas & Annemarie Boyden
Douglas M. Brooks
Kevin Brown
Peter Brox
David Buckle & David Bross
Dylan Bui
Bunker Hill Florist
Remembering Daniel E. Rothenberg
Philanthropist, Hero, Friend

“He was a great man. Take him for all and all. I shall not look upon his like again.”
- William Shakespeare, Hamlet

In July 2013, Victory Programs lost a dear friend. For years, Dan Rothenberg quietly made dreams come true. In particular, his life changing and lifesaving support of our Portis Family Home and ReVision Family Home shelters has assisted hundreds of families find their way back home again. He believed in the vision of our ReVision Urban Farm. He made sure we could finally build a state-of-the-art, year-round green house to help bring healthy, locally-grown food to all families of Dorchester and Mattapan. Dan Rothenberg was the best of human-kind, an inspiration and power of example for us all, a man who gave back to the world far more than he ever took from it.
Margaret Jackson
Zita C. Jackson
Rosemary Jennings
Elizabeth J. Johnson
† Ian Johnson
† Elizabeth & Douglas Johnson
† Deborah S. Judd
Juniper
Paula Junn
Cheryl & Jeffrey Katz
† Colleen E. Kelly
Patty & Rob Kendall
† Dede Ketover & Nancy Carlucci
Christine & Stephen Kingsbury
Louise L. Kittredge
Roy & Mary Ann Koerner
Douglas Kofoid
Michael Kutter
Stewart Landers
† Andrew S. Lantz
Jim Laprade
† Michaeline LaRoche & Robert Ouellette
Travis Leach
† Laura & William Lebow
† Nancy & Jim Lilly
Liquid Assets New England (LANES)
† Barbara Louria
Tyler Louria
Wendy Luke
Steven S. Lumb
Edward Lynch
Patricia Maher
Tom Mahoney
Representative
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City of Boston Department of Neighborhood Development: Housing Opportunities for People with AIDS (HOPWA)  
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These lists represent contributions received by Victory Programs from July 1, 2012 through June 30, 2013. Every effort has been made to ensure the accuracy of this list. We apologize for any errors or omissions and ask that you contact our development department with any corrections: (617) 541-0222 or development@vpi.org.
About Victory Programs

Since opening our doors in 1975, Victory Programs has expanded to 19 health and housing programs in Boston, Cambridge and Topsfield. Every year we help more than 2,600 individuals and families break down barriers to a brighter future. Our programs serve people who are facing homelessness, drug and alcohol addiction, mental illness or chronic illnesses like HIV/AIDS and provide them with the tools needed to support healthy, self-sufficient lives.
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