

Growing through service... a community of compassion



Victory Programs opens doors to recovery, hope and community to individuals and families facing homelessness, addiction or other chronic illnesses.

#### Our dedication

Victory Programs proudly dedicates our 2012 Annual Report to:

**Mayor Thomas M. Menino**, for his vision and dedication to using underutilized city land for urban farming by launching the City of Boston's progressive and bold Urban Agriculture Project. The Urban Agriculture Project has created a dynamic new frontier for urban farmers and growers in Boston to ensure access to new sources of fresh and healthy foods for our city's residents. Because of Mayor Menino's staunch commitment to affordable and healthy food, Boston's Urban Agriculture Project opened the door this year for Victory Programs' ReVision Urban Farm to transform a once vacant, abandoned lot on Dorchester's Tucker Street into an abundant harvest.

#### And...

**John Auerbach**, Commissioner, teacher, friend, and hero, for his years of outstanding leadership, vision and caring for the health and wellness of all citizens of the Commonwealth, especially the neediest residents, members, tenants and clients of Victory Programs. With his multitude of health initiatives, John Auerbach transformed countless lives, impacted generations and, most of all, made dreams of victory and new hope come true.

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# dear friends of victory programs

September 8, 1975—my first day as a college freshman at Boston College. I signed up through a new service program to volunteer in a newly opened Boston halfway house for alcoholics. The residents were primarily Vietnam vets living with undiagnosed PTSD and those diagnosed with a mental illness, abandoned through the failure of deinstitutionalization. They were outcasts without a community; they were frail, chronically homeless drinkers every system had labeled as hopeless and helpless. And I was the clean-cut idealist 18-year-old volunteer who was going to change all that. I was very sure.

I entered the shabby inner-city brick row house with the glossy tomato red front door. The pool table in the living room; the permanent cigarette smoke haze; old mismatched sofas; weak coffee in chipped mugs; and a motley crew of 20 residents—lost warriors and abandoned renegades lugging around their entire lives in a single duffle bag. I remember thinking: I only signed up to help these guys for one semester. I can do anything for three months.

Thirty-eight years, 20 new programs, and 50,000 individuals later, I'm still working on finishing that semester. My start as a young college volunteer in the most unlikely place in the "real world" gave more than just meaning and experience. Like many volunteers can attest, the experience gave a new awareness, a passion. I learned that hope should never be taken for granted.

Carol Pettit said, "Volunteers don't just do the work, they make it work." The volunteers who come to Victory Programs have always made hope work. They paint our homes; they build outdoor patios for our clients; they erect playgrounds for the children in our homeless shelters; they tutor and teach; and listen and care.

Boston College PULSE Program students continue, as I did, to volunteer their semester at our programs as tutors and friends; social work interns and expressive therapists come from Simmons, Lesley and Boston University to provide support and counseling to our clients; "PALS" from Horizons for Homeless Children spend time with our infants and toddlers. Each year, we welcome more than 600 volunteers on our ReVision Urban Farm, who help bring nutritious food to the hungry in our urban communities. Each year, 1,200 volunteers walk through the doors of the Boston Living Center to serve meals to our members and teach art and computer classes. For nearly 40 years, volunteers at Victory Programs have been providing a deep and profound support to our staff, residents, clients, and members. They continue to make our agency work, come alive and thrive.

Once upon a time, a young college guy took the chance to volunteer at Victory Programs. It's amazing how much difference the presence of one volunteer can make. The presence of hope is real. It can happen with any volunteer. Even if just for a semester.



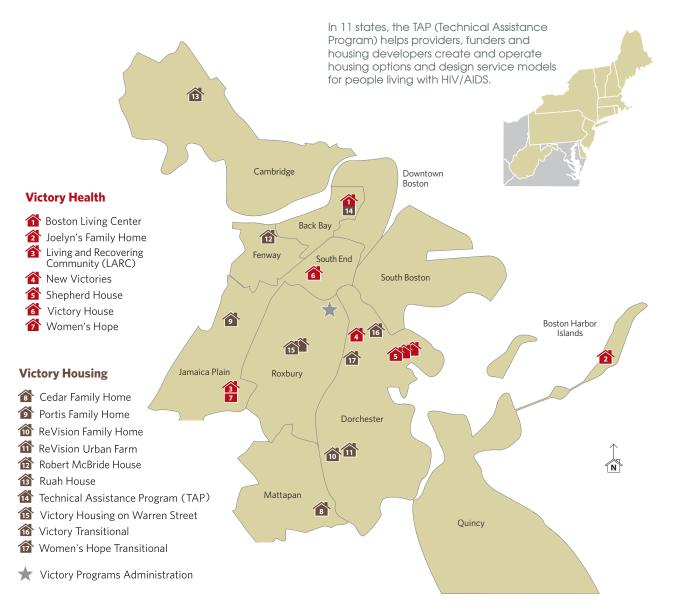
place. Trank

Jonathan D. Scott, President & CEO

Elusibeth Dagen

Elizabeth Dugan, Chair of the Board

### victory programs community map







#### Welcoming Larry Kessler

In January 2013, Victory Programs was deeply proud to announce the hiring of legendary AIDS activist Larry Kessler as the new Director of the Boston Living Center. Best known for founding AIDS Action Committee of Massachusetts, Larry's 30-year history of advocacy for people with AIDS, community organizing and building empowering volunteer resources brings unparalleled experience to Victory Programs, the Center and its members.

#### "Larry Kessler is one of the most influential and inspiring leaders of our time,"

says Victory Programs' President & CEO Jonathan Scott. "As a charismatic community organizer and advocate, his mission for HIV prevention changed the lives and attitudes of generations. His persistent call for AIDS action brought him to the White House and the State House. However, even as a national spokesperson, he was committed to empowering the individual at home struggling with HIV disease. Larry's new role at the BLC has been widely well received with deep pride and much excitement for the Center's future."



### giving time, giving hope

During the 2012 fiscal year, Victory Programs welcomed more than 1,000 volunteers into our 17 programs across Boston and Cambridge, and we'd like to see even more in 2013! Our volunteers are the most important bridge between the community and our programs. We are always looking for people to spend time with us at our program sites and learn more about what it means to open the doors to hope, health and housing.

Below are some of the incredible volunteer opportunities for individuals and corporate groups that you or your business could become involved in this year. Not seeing something that suits you? Contact us at 617-541-0222 to find out about even more opportunities!

#### Serve meals, offer professional services or help at special events

The Boston Living Center, New England's largest community resource center for people living with HIV/AIDS, has many exciting volunteer opportunities available for individuals and corporate groups. Come serve lunch or dinner as part of the meals program, teach a computer course, art class, or offer holistic services, become a TIPS server and help raise money at our annual Celebration of Life Thanksgiving Dinner, and more! If you'd like to learn more about the vast array of opportunities at the BLC, call 617-236-1012 or visit www.vpi.org.

#### Plant, harvest and prepare CSAs

Want to get your hands dirty and connect with nature? Join our ReVision Urban Farm staff and spend the day preparing, planting or harvesting our farm sites on Fabyan and Tucker Streets in Dorchester. During our peak season, from June-October, we also need help packing our Community Supported Agriculture (CSA) shares to be distributed to families across the city. With our brand new year-round greenhouse, there are volunteer opportunities on the Farm during any month! Individual and corporate groups are welcome to join us on the Farm! To find out more, call the Farm at 617-822-FARM or visit www.vpi.org.

#### Spend an afternoon with kids

ReVision Family Home in Dorchester and Portis Family Home in Jamaica Plain are always looking for volunteers to come play with the children of our clients in residence. Both homes have wonderful playrooms with toys and books to keep everyone busy. You can also look into volunteering with our partner organization, Horizons for Homeless Children, who sends volunteers to these programs regularly. Any person volunteering at our programs with children must complete a CORI background check. To learn more, call 617-541-0222.

### Volunteering by the Numbers

Volunteers donated **1,121 hours** of their time playing

with the children of our clients at ReVision and Portis Family homes 15 Boston-area businesses and 29 community groups volunteered at the Boston Living Center

#### 37 college students from 8

colleges and universities in Massachusetts volunteered and interned with us



**162 children** of our clients received Christmas gifts through the generosity of toy drives by 8 local organizations

**40,000** Meas were served at the Boston Living Center

250 volunteers served **500 Ibs of turkey** at Celebration of Life Thanksgiving Dinner

5,000 lbs of vegetables

were harvested at ReVision Urban Farm with the help of 600 volunteers working 1,569 hours

### women's hope moves to shattuck hospital

On October 17, 2012, Victory Programs' Women's Hope moved from its location on Chamblet Street in Dorchester to the Lemuel Shattuck Hospital in Jamaica Plain, making it the second Victory Programs site at the hospital. Women's Hope is now located directly across the hall from our Living and Recovering Community (LARC) program, in the wing formerly housing the Kitty Dukakis Treatment Center.

Women's Hope, an intensive, short-term recovery program for women struggling with drug and/or alcohol abuse, provides one of Victory Programs' highest levels of care to clients. The women in the program are usually just coming out of detox programs and making their first steps in their recovery. In the program the clients are learning to live without the substances they have been dependent on prior to their detox and coming to terms with the underlying reasons and causes for their substance use.

The benefits of the move are multi-faceted. In addition to providing clients with easier access to medical appointments, urgent care and other clinical services, the wing also provides more space, which will allow us to expand the number of women we serve by 40 percent. Additionally, the proximity of Women's Hope to the LARC program will enhance the sharing of direct care staff resources between the programs.

#### Making a Hospital a Home

In an effort to provide the Women's Hope clients with an environment that feels more like home than a hospital wing, Victory Programs has once again teamed up with The Art Connection, a not-for-profit organization that places original artwork into service organizations around Massachusetts.

To select artwork for Women's Hope, and the Living and Recovering Community (LARC) program across the hall, staff and clients from Victory Programs viewed a slideshow of over 300 pieces of art. The process of narrowing the field from 300 to 23 was both fun and challenging, requiring the group to work together to select the pieces that would best fit the program sites. The selection process also allowed clients and staff to interact and connect on another level, proving how therapeutic and subjective art can really be.

Victory Programs and The Art Connection have a longstanding relationship, with donated works on display at Joelyn's Family Home, New Victories, Shepherd House, Victory Housing on Warren Street, and now Women's Hope and LARC.

#### Victory Programs and the Lemuel Shattuck Hospital - A Mutually Beneficial Partnership

The move of our Women's Hope program to the Lemuel Shattuck Hospital in October was the continuation of a strong partnership between the two organizations.

The Shattuck Hospital is operated by the Massachusetts Department of Public Health with the mission of serving patients that have difficulties with accessing comprehensive care in other health care settings. Chief Executive Officer Paul Romary, commented on the newest move: "The addition of Women's Hope to the Shattuck community reinforces this mission, especially a long-standing commitment to providing a continuum of addiction treatment services on the campus."

In 1997, Victory Programs took over the Living and Recovering Community (LARC) at the Shattuck Hospital. This program, providing the organization's highest level of care, assists people living with HIV/AIDS who are also struggling with drug and alcohol addiction. Many LARC clients also live in or near homelessness and it is not uncommon for clients to suffer from mental illness.



VICTORY PROGRAMS BUILDING HEALTHIER LIVES IN THE HIV/AIDS COMMUNITY

#### **An Anniversary to Celebrate**

March 1, 2013 marked the one year anniversary of the merger between the Boston Living Center and Victory Programs. The mutually beneficial partnership has provided the Boston Living Center with a stable financial foundation, and the addition of the BLC has given Victory Programs' HIV positive clients a new and valuable resource. In January, Victory Programs announced the addition of legendary AIDS activist Larry Kessler as the Boston Living Center's new Director. Larry is the founder of AIDS Action Committee of Massachusetts and was the organization's Executive Director until 2002. Larry's addition to the staff will allow the BLC an opportunity to continue to grow and thrive and become an even more integral part of the Victory Programs community.

### victory programs celebrates an incredible year!



#### The Boston Living Center Hosts Researchers from Around the Globe

On September 11, 2012, participants of the 2012 AIDS Vaccine Conference spent an evening dining at the Boston Living Center. The BLC was selected by the Harvard University Center for AIDS Research to host the conference's Faculty Dinner for 100 esteemed scientists from around the world.

The researchers enjoyed a catered meal in the Center's dining room, arriving to find a small notecard at their place setting that described the life of a Boston Living Center member. The cards helped the guests identify with an individual member of the BLC, indicating when they were diagnosed, what the Center means to them, and their hopes are for the future. "I was diagnosed four months ago, May 6, 2012," read one card. "I was diagnosed in 1980 after a blood transfusion. My hope is to someday be able to pay for my own health insurance," read another. "To me, the BLC means friendship, food, community, and art programs," read a third.

Dr. Bruce Walker, the Director of the Ragon Institute at Harvard University, was particularly moved by how the personal touches added to the experience. "It helped to ground the evening and remind everyone what this is all about—the people who deal with this disease," he said.

#### Winter Farming Gets Growing in Dorchester

ReVision Urban Farm is piloting a new project to grow vegetables during the winter! Now that the Farm has a new, year-round greenhouse on the flagship Fabyan Street site, we can use the winter months to grow beets, carrots, lettuce, and more.

The hardest parts of growing during the wintertime are light and temperature. The greenhouse is heated to keep the temperatures well above freezing on cloudy days, at dawn, twilight, and during the nighttime. During the short, sunny days, the "greenhouse effect" allows temperatures to be as high as 80 degrees - even if it's only 30 outside! This happens because the sunlight passed through the clear plastic of the greenhouse walls turns into heat energy, and the heat remains trapped inside the well-sealed walls of the greenhouse.

The greenhouse has a small array of grow-lights to mitigate the short days between November and February by rotating trays of growing greens so that they all get some time underneath the lights.

#### Victory Programs Has Sole

Victory Programs is grateful to the Gotta Have Sole Foundation, who donated 27 pairs of sneakers to children living at Victory Programs' ReVision and Portis Family Homes. The Gotta Have Sole Foundation was founded in 2010 by then 12-year old Nicholas Lowinger to provide children living in shelters across the United States with brand-new footwear.

#### **Investing in ReVision Urban Farm's Future**

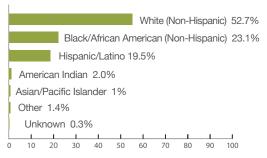
Victory Programs is thankful for the support of Cabot Family Charitable Trust, which gave a \$25,000 grant to ReVision Urban Farm this summer. Pictured here are Victory Programs' Senior Director of Development and Communications, Marc Davino; ReVision Urban Farm Grower, Shani Fletcher; Cabot Family Charitable Trust Executive Director, Kathy McHugh; and ReVision Urban Farm Manager, Jolie Olivetti.

### demographics & populations served

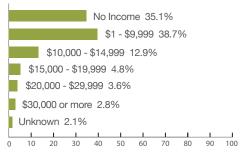
For 38 years, Victory Programs has been committed to providing individuals and families of all races, cultures and sexual orientations with an equal opportunity for shelter, substance use disorder treatment, recovery and wellness. We strive to ensure that appropriate, quality care is available to all underserved populations.

Adult clients served in FY2012 (unduplicated): 2305 Minors/children served in FY2012 (unduplicated): 101

#### Race



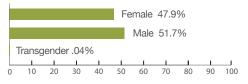
#### Annual Income



#### Our changing population...

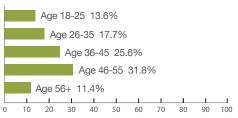
The merger between the Boston Living Center and Victory Programs resulted in an increased number of males represented in our programming. 72.3% of our clients in residential programs are female, compared to 27.6% of men. However, 76.7% of the Boston Living Center members are men, compared to 22.6% female.

#### Gender

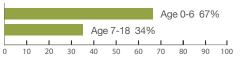


#### Age at Admission

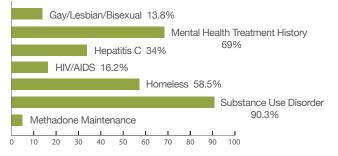
#### Adult Clients



#### Minors



#### Subpopulations\*



\*These statistics are reflective of Victory Programs' residential programs only and do not include members of the Boston Living Center.

### finances

#### Statement of Financial Position

#### **Current Assets 2012**

Cash and cash equival	ents	712,636
Accounts receivable		900,717
Promises to give		46,900
Inventory		30,118
Prepaid expenses		77,152
Investments		407,995
Other current assets		30,360
	Total current assets	\$ 2,205,878

#### **Fixed Assets**

Property, plant and equipment	12,526,33
Less: accumulated depreciation	(4,890,095)
Total fixed assets	\$ 7,636,242

#### **Other Assets**

Restricted deposits	70,706
Deferred financing costs, net	40,204
Promises to give, net of current portion	40,000
Deposits	4,435
Work in progress	73,230
Total other assets	\$228,575

#### Total Assets \$10,070,695

#### **Current Liabilities**

Accounts payable		69,975
Accrued expenses		682,375
Long-term debt, current		78,378
Security deposits		4,512
Other current liabilities		30,360
Total	current liabilities	\$ 865,600

#### **Long Term Liabilities**

Long-term debt*	3,802,528
Long-term debt**	1,803,258
Other long-term liabilities	38,682
Total long-ter	m liabilities \$5,644,468

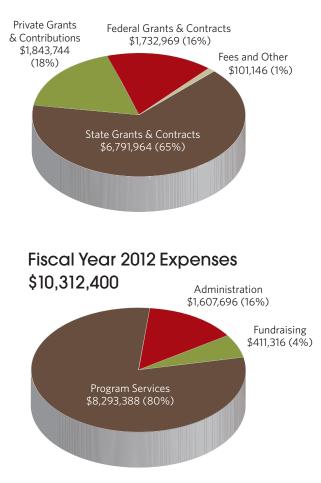
Total Liabilities \$6,510,068

#### **Net Assets**

Unrestricted		4,742,051
Temporarily restricted		86,900
	Total net assets	\$ 3,560,627

#### Total Liabilities & Net Assets \$10,070,695

#### Fiscal Year 2012 Revenue \$10,469,823



Victory Programs provided approximately \$220,191 of free client care for the year ending June 30, 2012. Space limitations preclude a full audit presentation. Full audit statements are available upon request.

\*Long-term debt held in interest-bearing mortgages that are payable. \*\*Long-term debt held in mortgages that are not payable yet have covenants related to use and occupancy.

### sources of support

**Victory Programs** gratefully acknowledges our supporters for our fiscal year ending June 30, 2012.

#### Cash Contributions

#### \$50,000 - to the sky!

- The Boston Foundation
   Franklin Square House
   Foundation
- The Larson Family Foundation Robert Lloyd Corkin Charitable Foundation

#### \$25,000-\$49,000

Ronald M. Ansin and James Stork Cabot Family Charitable Trust Cedar Tree Foundation Children's Investment Fund Eastern Bank Charitable Foundation The Grace Jones **Richardson Trust** Gisela B. Hogan Charitable Foundation Marnie Munger <sup>¶</sup>United Way of Mass. Bay & Merrimack Valley Walmart Foundation

#### \$10,000-\$24,999

American Book Company Citizens Bank Charitable Foundation Steven D. Corkin and Dan Maddalena The Doe Family Foundation Guaranteed Rate Esmond V. Harmsworth Liberty Mutual Foundation, Inc. The M.A.C. AIDS Fund New Balance Foundation Paul and Edith Babson Foundation The Randolph Foundation Roderic R. Richardson Daniel & Susan Rothenberg Joseph Smith and Scott Popkowski Vincent Mulford Foundation The Wilson Foundation Winegardner Charities

#### \$5,000-\$9,999

ALG Family Foundation Anonymous The Baupost Group BJ's Charitable Foundation Boston Public Health Commission Connemara Fund Paul and Patricia Daoust Polly and Stephen Friess Anne Gilchrist-Hall Anne L. Peretz The Reebok Foundation Sovereign Bank Walgreens Community Pharmacy

#### \$2,500-\$4,999

- Sara J. Andrews and Neil Bradley
- ↑Anonymous
- Pennis J. Balog and Robert J. DeMers Breckinridge Capital Advisors
- Alexis Breiteneicher Burns & Levinson LLP Jonathan Crutchley Estate of Edwina A.
- Hughes ¶Fenway Health
- **?** Andie Finard
- Greater Boston Real Estate Board Foundation

Memorial Church at Harvard University Dorrie Napoleone and Jim Fiorato New England Human Services Charity Golf Northeast Invitational Tournament Jim Pettinelli and Thomas Keegan

- Jonathan D. Scott and Dr. Michael McGuill Stop & Shop Supermarket New England Division
- Thomas and Jane Talamini
- TJX Foundation Thomas White and Patricia Troy

#### \$1,000-\$2,499

- 5 Star Travel Services The Bank of New York
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- Boston Private Bank and Trust Company
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- Prentiss and Polly Higgins
- Patsy and John Howard Maguire Mechanical Services Maureen & Craig Malcolm
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Trippe Fund Verizon Foundation

#### \$500-\$999

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#### \$250-\$499

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- Peter Tenggren and Warren Mitchell
- TRUIST
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- Advanced Detail Cleaning Service
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Renee Winter Elizabeth Wood Dr. Alexander and Sarah Wait Zaranek

#### \$50-\$99

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Victory Programs would like to give a special thanks to the following individuals who were all-star fundraisers for the TIPS (Thanksgiving Is People Serving) Program. Because of you, we were able to raise over \$35,000 for Victory Programs' Boston Living Center.

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These lists represent contributions received by Victory Programs from July 1, 2011, through June 30, 2012. Every effort has been made to ensure the accuracy of this list. We apologize for any errors or omissions and ask that you contact our development department with any corrections: (617) 541-0222 or development@vpi.org.

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The **Boston Living Center** gratefully acknowledges our supporters for our fiscal year ending June 30, 2012.

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#### Remembering Maestro Hugo Fiorato (1914-2012)

On the sun-drenched fall afternoon of September 22, 1994, Victory Programs opened the Bobbie White House -Massachusetts's first permanent housing program model for those living with both an AIDS diagnosis and addiction. As a special honor to those with AIDS, guest artist from New York City Ballet, Principle Conductor, Maestro Hugo Fiorato, rendered the guests and dignitaries spellbound as he radiantly played the symphonic intermezzo of the most poetic and ethereal pieces ever composed for solo violin—Jules Massenet's "Meditation from Thais."

For his thirty-year friendship to Victory Programs; for his generosity, his passion, and his magical music that day and everyday –Bravissimo, Maestro Fiorato!



#### Victory Programs Remembers Richard Silverman

Victory Programs lost a great friend.

For 20 years, like clockwork, the truckload of well-tailored suits, jackets and sports coats arrived at Victory House - a program for homeless men living with addiction. For 20 years, Richard Silverman, President of Crown Clothing Company of Norwood, donated hundreds of suits and outerwear in all shapes and sizes to the struggling residents of Victory Programs who routinely arrived to treatment with nothing but the clothes on their backs.

For his great respect for the residents of Victory Programs; for his optimism and hope that brought dignity, pride and confidence to those with AIDS and those in recovery; for his kindness, compassion, and most of all, for his years of caring so dearly. Richard Silverman outshines the sun.

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